

## **Bucida Engineering & Consultancy Sdn. Bhd.**

Bucida Engineering & Consultancy Sdn. Bhd. (BEC), previously known as Nufa Engineering & Consultancy Sdn. Bhd. (NEC) was established on 30 July 2008. BEC specializes in the provision of multi-discipline engineering services mainly for petrochemical and oil & gas industry.

Its founders, Ir. Fadeli Bin Abdullah and Razali Bin Mamat had worked in the petrochemical industry for several years prior to starting the business and have more than 28 years related experience combined. They observed that there was a need to improve the quality of service in the petrochemical industry. Inspired by this concern, they established the BEC and were confident that they could provide better services as a contractor to petrochemical companies.



YB Dr. Ong Kian Ming signing the plaque at Bucida's new office in Kawasan Perindustrian Gebeng, Kuantan.

During the first three years of operations, the company faced financial challenges mainly because they had received no funding from any parties. However,

through personal loan and property refinancing, they were able to overcome the funding shortage and keep the company afloat.



From Left: Ir. Fadeli Bin Abdullah (Director), YB. Dr. Ong Kian Ming (Then Deputy Minister MITI), En. Azizi Hj Mustafa (Head, Development Finance Division of MIDF) and En. Razali Mamat (Director)

With the growth of the industry, the company needed to expand further to remain competitive and in 2014, BEC approached MIDF to apply for the BBA Facility to part-finance the construction of two warehouses for its expansion and relocation programme. This then helped the company gain not only customer confidence, but also put the company in a positive standing with its current and future investors, partners and employees. This expansion has enhanced the company's capabilities to obtain bigger value projects from its clients, reflected in an upsurge in sales in 2019 to more than RM20 million, a year after they relocated to their new facility compared to the previous year's sale of only around RM12 million on average from the year 2014 to 2018.

BEC had also approached MIDF to apply for financing got their investment in machinery and motor vehicles to help increase efficiency and cost effectiveness of its business operations

Hence, with MIDF's assistance, BEC has been able to improve their business operations through market expansion, creation of new business opportunity, lower operations cost and increased efficiency in project management which has enabled the company to remain competitive in the industry.



YB Dr. Ong Kian Ming with the management and staff of Bucida Engineering & Consultancy Sdn. Bhd.